

# Midsize Anesthesia Practice Exceeds Projected Cash Flow with Arietis Health

Success Story: Innovation and Integrity

179

Provider Group

“*Arietis creates speed of cash in our bank account and bottom line – and I would argue there is not another vendor out there that comes anywhere close.*”



Colorado-Based

## Client Profile

**This midsize anesthesia group in Colorado was looking for a new RCM partner to complement their existing service provider. Hear their success story from the current CEO of the practice.**

## The Challenge

While satisfied with the facility privileging support they were receiving from their current service provider, leadership at this anesthesia group recognized room for improvement in payer enrollment. To ensure they selected the best partner for this unique situation, the practice engaged in a meticulous, multi-year vetting procedure. Throughout this process, Arietis' founder and CEO Ashwini Kotwal cultivated an excellent working relationship with practice leaders, demonstrating dependability and insight at every turn.

“*Ashwini's accounting background and her diligence in being able to describe and demonstrate the points of accountability and the throughput benchmarking that is done gave us confidence that this is a team that can deliver.*”

# Midsize Anesthesia Practice Exceeds Projected Cash Flow with Arietis Health

Success Story: Innovation and Integrity

## Decision Point

### Technology, Technology, Technology!

For this anesthesia group, Arietis' technological innovation and precision was game changing. With revenue cycle solutions designed to meet niche needs and the powerful one-two punch of AI and robotics capabilities, Arietis was the perfect choice. Further, the usability and interoperability

of Arietis' technology was critical, as this practice needed a payer enrollment provider who would work closely and seamlessly with their existing facility privileging provider.

"The decision point was very simple and it's one item. They're a tech-focused, -forward, and -enabled."

## Results Achieved

### Collaborative Planning a Smooth, Error-Free Onboarding

"The initial startup may have been near perfect."

### Exceeded Projected Cash Flow

"Arietis creates speed of cash in our bank account and bottom line – and I would argue there is not another vendor out there that comes anywhere close."

### Efficient Data Sharing & Communication

"Because of the Arietis platform, we are able to navigate any and all future interactions with payers."

### Final Thoughts

While the CEO named technology as the main decision point for this group, compatibility and integrity also surfaced as key components to a successful partnership.

"We entered this relationship with Ashwini and the Arietis team very committed to performance metrics and mutuality – thus far it's been nothing but a really, really good launch."

PAGE 2 OF 2